



The Challenge

This mobile convenience store operates distribution, warehouse and retail locations nationwide.

As a fast-growing service-based business, they wanted to find a single point of contact for waste removal in multiple cities with great customer service and consolidated billing.

But with their former waste provider, they often waited 30+ minutes on hold to reach anyone for their dumpster needs.

The Solution

*“With the help of my dedicated account manager, **Dumpsters.com** cut our costs by 48% in one location by recommending that we use two containers based on our unique waste needs. This is just one of many examples of how they consult with us for our trash disposal.”* Territory Launch Leader, Mobile Delivery Service Company

Things changed when this company partnered with Dumpsters.com to handle front load and roll off dumpster requests at all their locations. Dumpsters.com provides a direct number and answers the phone within 12 seconds flat to manage their existing portfolio and set up service at new facilities. They now have access to:



One Point of Contact for All Requests



Flat-Rate, All-Inclusive Pricing Guarantee



Flexible Contracts & Adaptable Scheduling

The Results

This mobile delivery service opens new locations monthly, working exclusively with Dumpsters.com as their waste provider. They spend less time on the phone searching for a reliable trash service, allowing for more opportunity to focus on daily operations and grow other areas of their business.

Growth: 10+ Locations
Added Per Month

Coverage: 250 Locations
1 Consolidated Invoice

Time: 90% Less Time
Spent Coordinating Dumpsters

The Experience

*“The most impactful benefit we have experienced since working with **Dumpsters.com** has been **the amount of time we have saved and been able to gain back now that we have a representative we can email for assistance.** The previous process with other vendors involved numerous steps that could take up to thirty minutes at times to even get to a rep.”*

Facilities Coordinator, Mobile Delivery Service